

What's driving the future? Shared mobility in tomorrow's cities



Big cities are moving How people get around in urban environments is changing

Curbside parking pressure

High urbanisation

Growing population

Environmental impact

Zero carbon policies

Sustainability preference







Electric vehicles



Mobility services



Digital products



The purpose of Blue Solutions

is to address the big issues of urban mobility









One-way all electric car sharing Reinventing car clubs in London

✓ Sustainable and safe urban mobility

All Electric cars with the world safest battery technology (LMP battery are dry and cannot leak)

✓ Operation within the M25 in 18 Boroughs

Members shall drop their car anywhere on the Source London network

√ 1,000 shared EV bays to start or end rentals

Free-up the parking curbside pressure by allowing EV owners and Bluecity to charge on the EV dedicated bays

✓One-Way car sharing

Members may pick-up and drop-off a car at different locations – No need to return the car at the initial station

✓ Payment by the minute

Members only get charged for what they drive - No need to spend money to keep the car while parked

✓ No Monthly fee as long customer rents it once a month

Members get the £5 monthly fee back as long as they rent at least one time per month



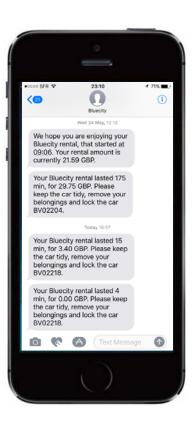
Bluecity is digital











Search /// Locate /// Book /// On demand services



Launching the scheme in London A London first in H&F

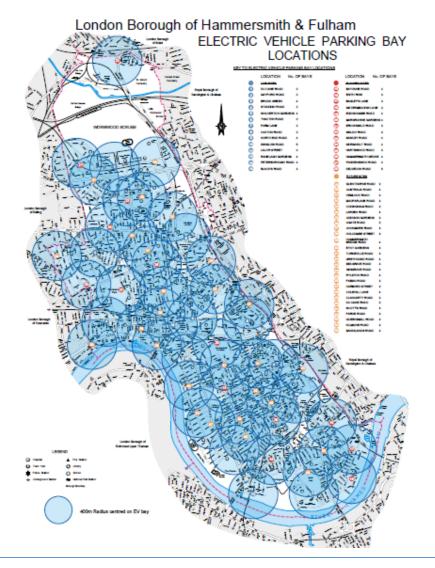


Electrified parking bays available for everyone everywhere



All-electric car-sharing vehicles everywhere





H&F in detail

Strategy:

- Allowing H&F residents to buy an EV and charge across the Borough
- A station made of several EV dedicated bays every half mile
- Providing a clean and affordable mobility service to H&F residents to reduce car ownership and support the EV uptake

Objective by the end of 2017

- 50 stations
- 200 charge points
- 4 bays per station as an average
- 100 Bluecity cars



Bluecity is an EV enabler in London Electric shared-use mobility helps to grow the EV market

- Mass consumer exposure to EVs is still limited
- Incorporating EVs in shared-use mobility exposes technology to everybody
- Customer perception of EVs is influenced in a positive way as a result of exposure through car sharing
- EV car sharing users are more likely to recommend an EV driving experience to others
- Customer discovers how to use EVCP infrastructure and where they are located
- Member doesn't really care about owning a car





