

Today's Agenda



| 10:30am | Welcome and housekeeping | Gaynor Hartnell, CEO, RTFA |
|----------|--------------------------------------|---|
| | Session Chair | Leigh Hudson, Sustainable Aviation Fuels and Carbon Manager, International Airlines Group |
| 10:35 am | Building the UK SAF supply chain | Michelle Carter, Head of Transport, KTN |
| 10.50 am | The Altalto project | Neville Hargreaves, VP, Velocys |
| 11:05 am | Alcohol to jet pathways and projects | Freya Burton, Chief Sustainability and People Officer, Lanzatech |
| 11:20 am | The Fulcrum Northpoint project | Jeff Ovens, Managing Director, Fulcrum BioEnergy |
| 11:35 am | Panel Discussion | |
| 12:00 pm | Session wrap up and next session | Gloria Esposito, Head of Sustainability Zemo Partnership |

All attendees on mute, camera off, please enter your questions in the chat function

Building the UK SAF Supply Chain

Michelle Carter Head of Transport KTN

1 April 2021







KTN exists to connect innovators with new partners and new opportunities beyond their existing thinking accelerating ambitious ideas into real-world solutions.



Our Network





46,229

Unique Organisations



72%

Small

15%

Medium

13%

Large



234,478

Individuals



All UK universities



Building the UK SAF Supply Chain





Across the supply chain





120

Companies supported



450

Individuals in the SAF network



85

B2B or B2R Introduction s



10

Collaboration s brokered



4

NDA's with UK airline

Data: 2017-2019





| | | | | | Core process/ technology |
|--|----------------------------|-----|-----|-----|--------------------------|
| | | | | | ▲ Chemo-catalytic |
| (a) | C5+ Biodiesel or JetA1 | | | | Industrial biotech |
| tar | Biodieset of JetA1 | | | | Thermochemical |
| 00 | | | | | Electrochemical |
| ng | | | | | Hydrocracking |
| Current target product (increasing octane) | | | | | Transesterification |
| | C3-5 Propanol, Butanediol, | • | | • | Pre-treatment |
| | Butanol | * | | | Feedstock |
| | | | | | Biomass (1st gen) |
| | C2 | | | | Biomass (2nd gen) |
| | Ethanol | | | | Biomass (algae) |
| | | | | • | MSW (& its fractions) |
| | C1 | | | | ■ Waste gases |
| | Syn gas, Methanol, | | | | Waste plastic |
| | Methane | | | | Waste oils or tallows |
| | | | | | Electricity |
| | CO Hydrogen | 1-3 | 4-6 | 7–9 | ■ Tyres |
| | | | | | k |

Feedstock

25%

of companies analysed convert municipal solid waste and its fractions



14% companies utilise plastic waste to make fuels

24% of companies utilise 2nd generation biomass, whilst 35% utilise waste gases, tyres, 1st generation biomass or algae



Technology



46%

of companies use a thermochemical processing route



18% of companies use industrial biotechnology based routes. The remaining 36% use transesterification, chemocatalytic, electrochemical or hydrocracking processes

Product

55%

of companies produce high-octane fuels like diesel or Jet A1



45%

of companies are developing simpler, less-energy dense fuel products (e.g. syngas, hydrogen, methanol, ethanol) for non-aviation fuel markets

Scale



31%

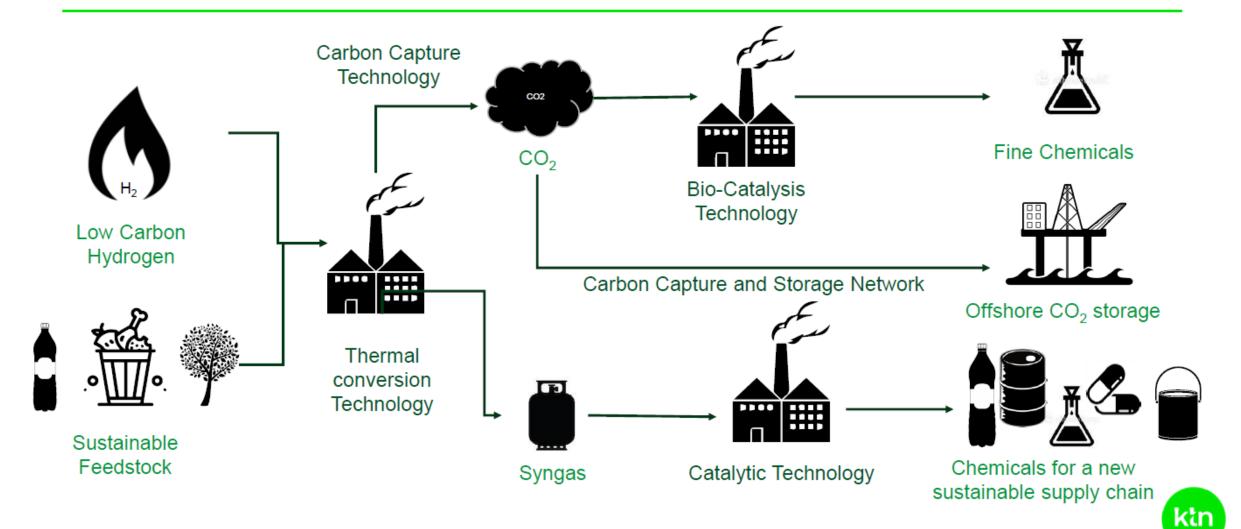
of companies operate at TRL 7-8, 31% at TRL 4-6 and 14% at TRL 1-3 24%

of companies are operating at commercial scale





Example of a future sustainable chemical supply chain



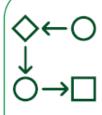


Unlocking the UK sustainable chemical industry



Low-cost/low C energy & H₂

Critical to commercialise sustainable chemicals



New end-to-end supply chains

- New partnerships across the value chain
- Demonstrate the techno-economic viability of producing chemicals from alternative feedstocks



Policy

Creating the market opportunities to incentivise the production of sustainable chemicals



Systems of systems approach to innovation

Local opportunities & need, feedstock, energy supply, product & market requirements as part of a wider system



Feedstocks

Robust processes to mitigate fluctuations in feedstock quality, availability, variability, volume & contaminants









Sustainable aviation fuel from waste Altalto Immingham project



Introduction to Velocys

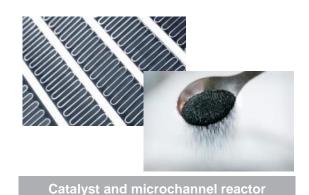


Velocys is a sustainable fuels technology provider traded on the AIM index (LSE)

19 years of innovation in the development of catalytic technology and advanced renewable fuels projects

- Valuable IP created including more than 180 granted patent claims in over 40 patent families
- Supply proprietary Fischer-Tropsch (FT) technology and co-develop FT-based biorefineries
- The Red Rock Biofuels project is using our FT reactors, validating our technology and strategy
- Commercial biorefinery projects advancing in the US and UK

Velocys plc evolution



technology







Commercial scale reactors fabricated and operated

ALALTO

Plan to create the first waste-to-jet-fuel plant in Europe





Over 500,000 tonnes of black bag waste saved from landfill or incineration...

...making enough clean Sustainable Aviation Fuel...





...to power over 1,000 transatlantic flights a year





Sustainable Aviation Fuel is critical for decarbonising the industry



| | 2020 | 2025 | 2030 | 2035 | 2040 | 2045 | 2050 |
|---|------|------------------------|--|--|---|---|---|
| Commuter » 9-50 seats » < 60 minute flights » <1% of industry CO2 | SAF | Electric and/or SAF | Electric and/or SAF | Electric and/or SAF | Electric and/or SAF | Electric and/or SAF | Electric and/or SAF |
| Regional » 50-100 seats » 30-90 minute flights » ~3% of industry CO ₂ | SAF | SAF | Electric or Hydrogen fuel cell and/or SAF | Electric or Hydrogen fuel cell and/or SAF | Electric or Hydrogen fuel cell and/or SAF | Electric or Hydrogen fuel cell and/or SAF | Electric or Hydrogen fuel cell and/or SAF |
| Short haul » 100-150 seats » 45-120 minute flights » ~24% of industry CO ₂ | SAF | SAF | SAF | SAF | Electric or Hydrogen combustion and/or SAF | Electric or Hydrogen combustion and/or SAF | Electric or Hydrogen combustion and/or SAF |
| Medium haul » 100-250 seats » 60-150 minute flights » ~43% of industry CO ₂ | SAF | SAF | SAF | SAF | SAF | SAF | SAF potentially some Hydrogen |
| Long haul » 250+ seats » 150 minute + flights » ~30% of industry CO ₂ | SAF | SAF | SAF | SAF | SAF | SAF | SAF |

Source: Waypoint 2050,

ATAG, p48

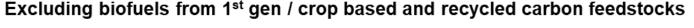


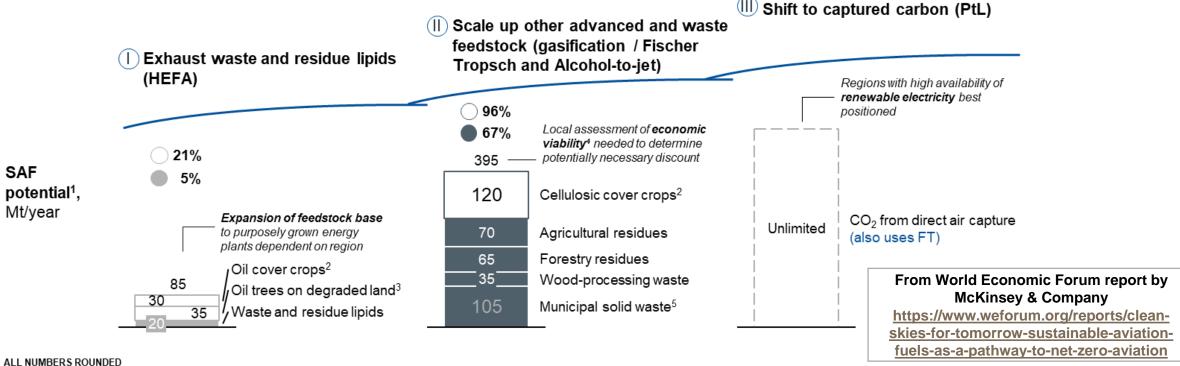
A mix of feedstock and technology pathways will be needed to meet SAF demand



Gasification / FT expected to play a major role

X% Share of 2030 jet fuel demand (413MT) covered





Source: FAOstat, USDA, ACRE McKinsey solution (based on e.g., GLADA; Bai et al. 2008; Gibbs et al., FAO, Mapspam, FAO 2015 FRA, ESA CCI Land Cover), World Bank, .S. Environmental Protection Agency, IRENA, E4TECH (2020), BEIS (2017), ICCT (2016), Wan Nur Aifa Wan Azahar et al., OECD, EC 142/2011, Greenea, USDA, Ecofys, Fischer Solve, Statistik der Verarbeitung Tierischer Nebenprodukte 2016, research articles, press search



^{1.} Assuming exhaustion of practically available feedstock in plants optimized for jet fuel output (HEFA at 46%, AtJ at 77%, gas JFT at 55%); 2. From land under non-permanent crops, assuming 5% available for oil cover crops, and 20% available for cellulosic cover crops; 3. Assuming 1% of degraded land used for oil trees; 4. Including accessibility and collection rates; 5. Organic waste, may contain up to 20% non-reusable plastic

It's not only about CO₂: cleaner burning drop-in fuel improves air quality



- Product is Synthesized Paraffinic Kerosene (SPK) meeting ASTM D7566 Annex A1
- Blended with conventional fuel, can be used in existing engines without any modifications
 - Approved at up to 50% in blend for commercial aviation worldwide
- Synthetic aviation fuel made by this route burns more cleanly than conventional fuel
 - Particulate matter emissions reduced by up to 90%
 - Sulphur close to zero
- Target 70% Greenhouse Gas reduction¹; could be >100% with Carbon Capture & Storage

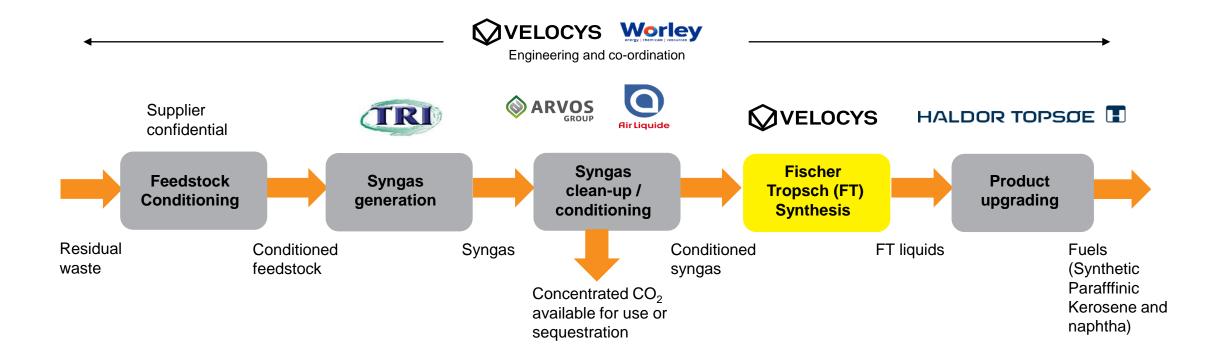
Diesel made using **Velocys** process

Diesel from filling station

¹ On biogenic fraction; methodology for non-biogenic fraction to be specified by Government

Process overview and technology licensors





Altalto Immingham site



- Situated in the Humber "Energy Estuary" with excellent transport and infrastructure
- Skilled local workforce
- Target for inward investment
- Planning consent granted June 2020



Sustainable Aviation Fuel – next steps



Second- and third-generation SAF projects essential in order to deliver volume

- Development of projects such as Altalto depends upon the regulatory framework
 - Renewable Transport Fuel Obligation in UK provides mechanism for support of SAF
 - Industry seeking mechanism to give price stability key to financing

SAF mandates under consideration in UK and EU and through ICAO



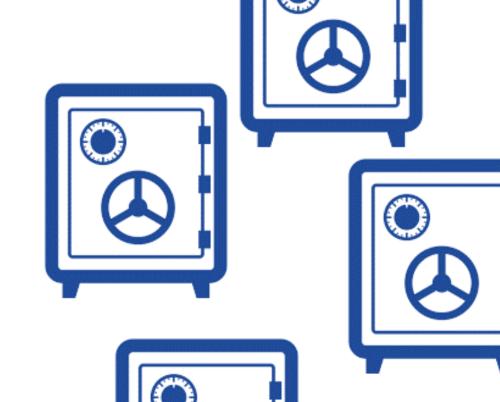


All Carbon is Precious

















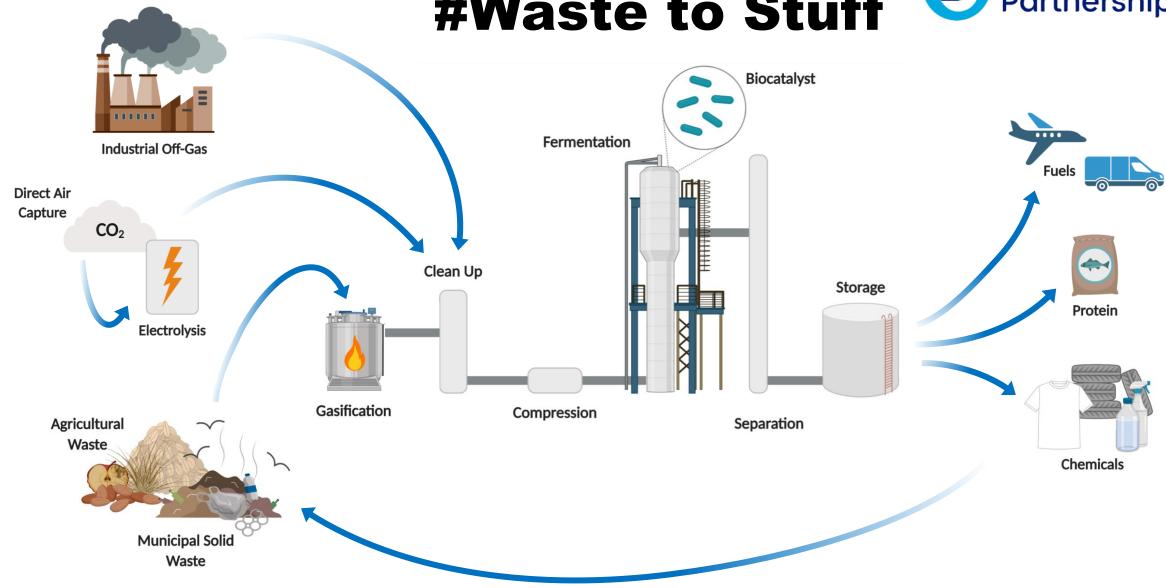
Power can be Carbon Free Aviation Fuel needs Carbon



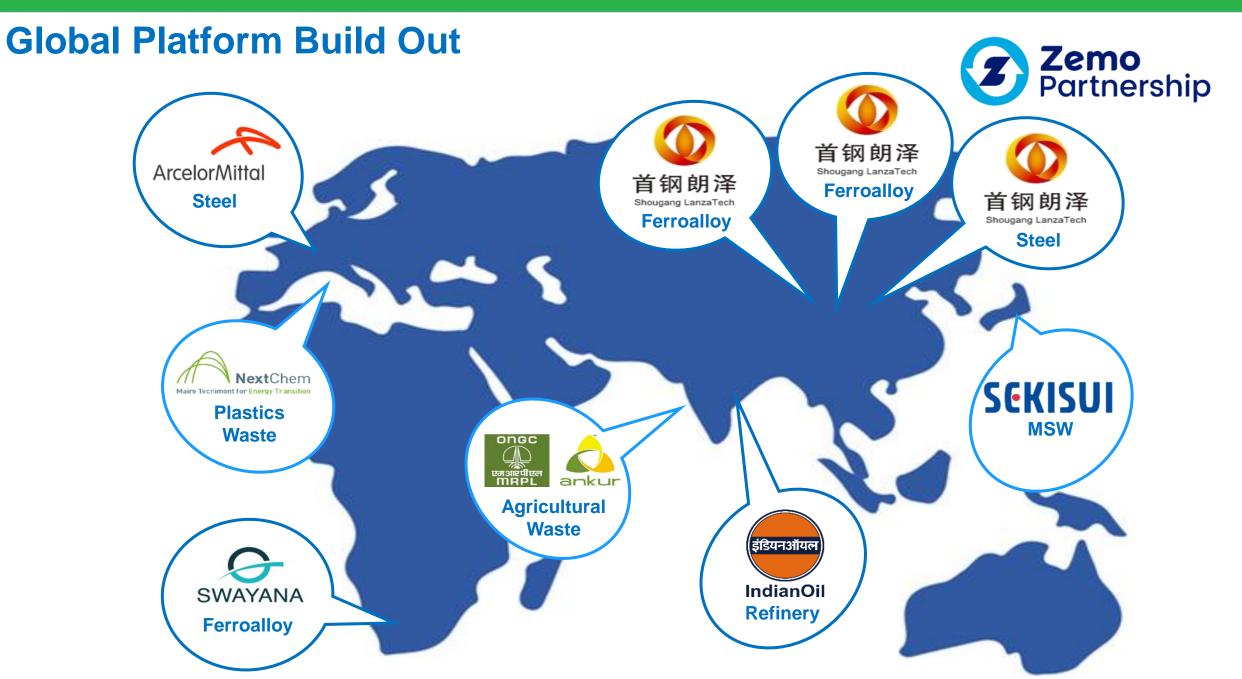
Utilizing all Waste Carbon





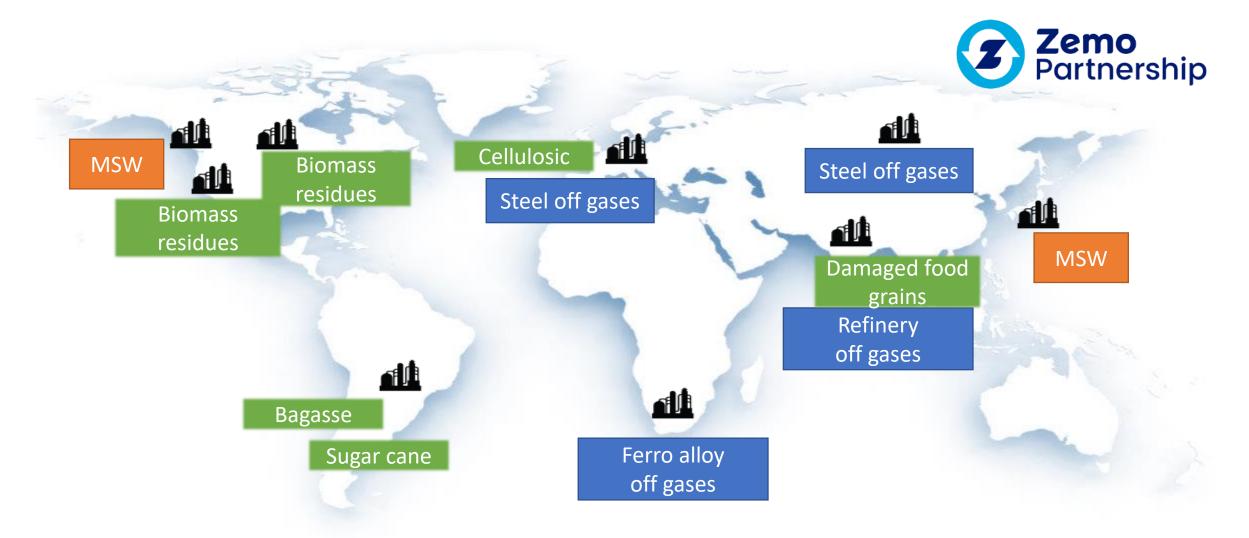






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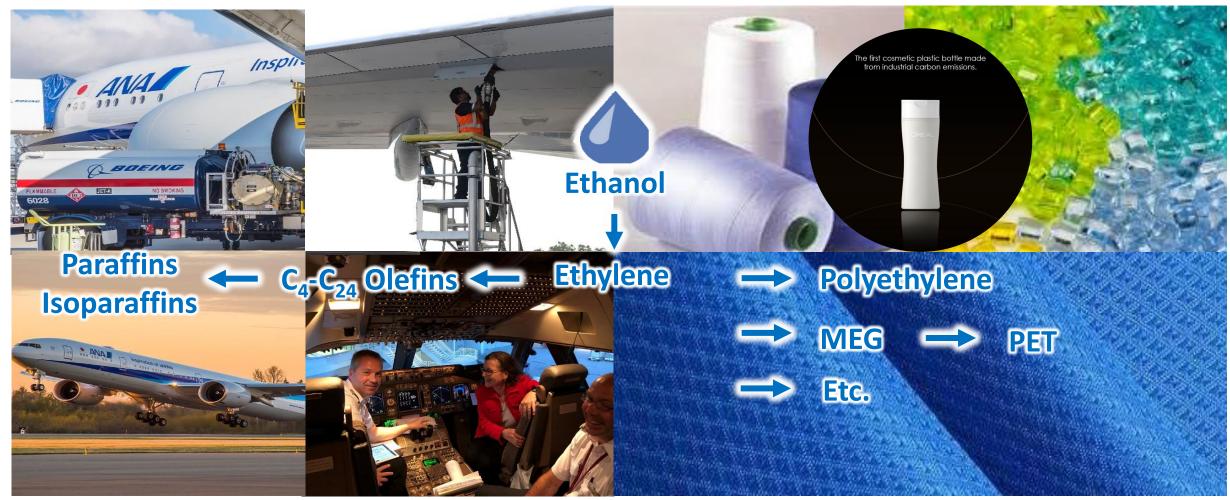


Ethanol Feedstock is a Regional Choice AtJ can come from ANY Ethanol Source



Ethanol: A Starting Point for Multiple Pathways





Building Block of the Future

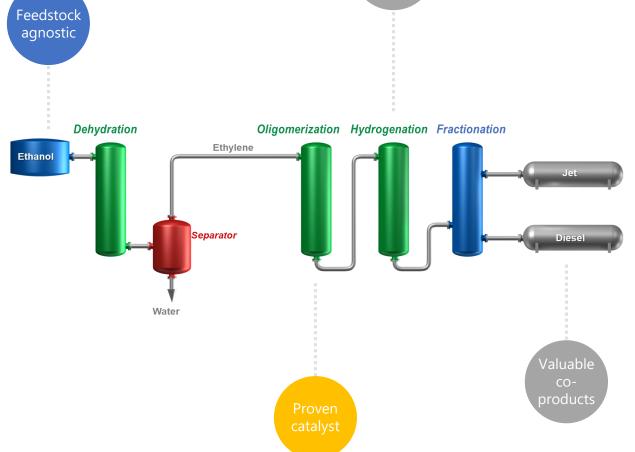


LanzaJet Platform













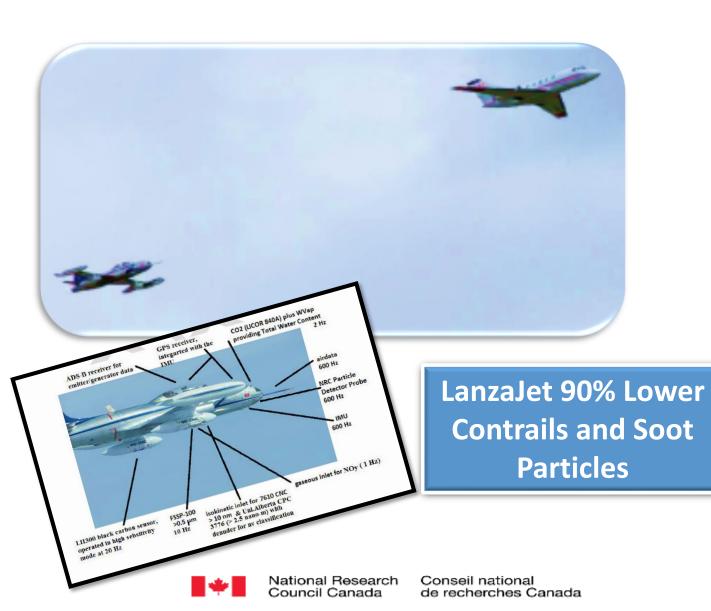




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NRC Contrail Emission Flight Research using 92% LanzaJet









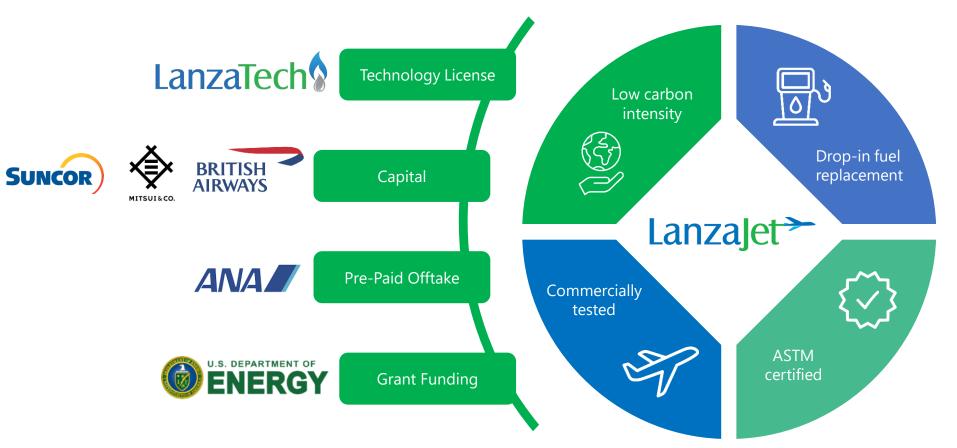




LanzaJet: Capitalized through Commercial Scale

Efficient, economic sustainable aviation fuel (SAF)







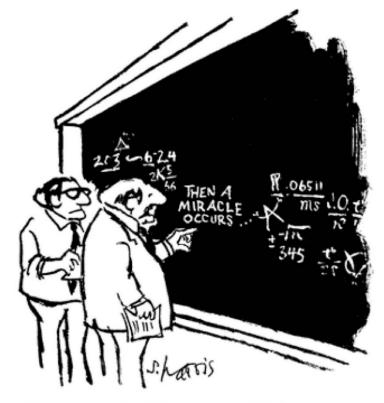
SAF in the aviation market is analogous to **batteries** in the electric vehicle market



We must adopt <u>technology neutral position</u> and support <u>all solutions</u>.

We must collaborate to address environmental concerns and get recycled carbon, including Power-to-X, fuels and chemicals to market.

We must fail quickly and move on.



"I think you should be more explicit here in step two."

Policies, Definitions and Funding <u>Drive</u> or <u>Block</u> the Build Out of Disruptive Technologies







Aviation Fuels from Waste Zemo Sustainable Aviation Fuels Webinar



Fulcrum Bioenergy MSW to Renewable Fuels









- Renewable Fuels Company founded in 2007
- 14 years designing, developing, testing waste to fuel process
- Attracted investment from airlines, oil companies and conglomerates
- Worlds first commercial waste to aviation fuel facility nearing completion
 - Uses process equipment designed in the UK
- Expanding growth program beyond North America to UK market
 - Will contribute to UK's 2050 Net Zero Commitment





Disposal of Municipal Solid Waste (MSW) at Landfills

Decarbonisation of Aviation



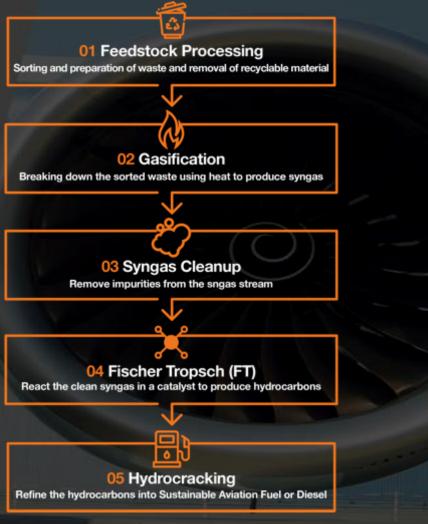


The Fulcrum Process

The Fulcrum propriety process uses a combination of proven technologies. - waste processing to remove recyclables and inorganic materials, - conversion of the waste into a synthetic gas or 'syngas', syngas cleanup,

- fuel synthesis.













- Renewable 'Drop-in' Fuel
- Passed Numerous Market Fuel Certifications
 - Ultra-Low Sulfur Diesel
 - Commercial/Military Jet Fuel
- Life-Cycle Carbon Emissions Can be Less Than Zero with CCS installed
- Qualifies for Numerous Renewable and Sustainability Standards
 - United States Renewable Fuels
 - California Low-Carbon Fuels
 - European Union Sustainable Fuels
 - UK Renewable Transport Fuel Obligation (RTFO)





Feedstock Supply

Waste to **Syncrude**

Fuel Refining

Fuel Logistics

Customers



























Sierra BioFuels Plant







Feedstock Processing Facility

- Feedstock Processing Facility Entered Operations in 2017
- Household Waste Delivered by Waste Service Partners
- State-of-the-art System Sizes, Sorts and Processes MSW Into Prepared Feedstock
- Per Year, 350,000 Tons of 'black bag' MSW Processed into 175,000 Tons of Prepared feedstock
- Currently producing 'on spec' engineered feedstock for Sierra.













Sierra Biorefinery

- 98% Mechanically complete
- 10 Million Gallons of sustainable Fuel Produced Annually from 175Kt of processed MSW
- Plant is energized with systems operating
- Initial Commissioning has commenced
- Fuel production expected in 2022







Sierra BioFuels Plant

Biorefinery Construction – July 2020







Sierra BioFuels Plant - US

Biorefinery Construction – July 2020







Fulcrum NorthPoint



Fulcrum NorthPoint

- Advanced plans to develop a UK waste to jet fuel facility located at the Essar Manufacturing Complex, Stanlow
- Operational by 2026
- Lessons learned and technical improvements from Sierra plant to be incorporated into UK operations **unique attribute for Fulcrum**
- 100+ highly paid refinery jobs
- 800+ jobs during construction period
- North West of England offers skilled workforce, especially technical/ fabrication/operations/petrochemical disciplines
- Readily available Infrastructure
- Large conurbations for waste collection
- Excellent Transport links
- Direct Pipeline connection to Manchester Airport





SAF in the UK – The Opportunity

ZemoPartnership

- UK has opportunity to be world leading in the SAF market.
- Legally binding 2050 net zero targets provide market catalyst
- New supportive policy tools need to be tailored to the needs of a new fuels market mandates will help, but nearer term support is welcomed.
- Department for Transport
- Inclusion of aviation fuel in the RTFO was a great first move, but additional changes need to happen at a rate that matches the development timelines for new SAF projects, in order to meet NetZero ambitions.
- Without additional support, full potential of a UK SAF market will not be realised to enable a meaningful contribution to NetZero projects will happen, but the implementation time will be protracted.
- Recycled Carbon Fuels support consideration also welcomed DfT clearly taking a global lead and is highly commendable.







www.fulcrum-bioenergy.com

Thank you





Any questions? Please get in touch

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Interested in joining the Partnership?

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Interested in joining Zemo



Our work covers six areas related to accelerating the transition to a zero transport future.

















- Established end of August 2020, with 12 founder members
- Membership now exceeds 30 (and includes all UK bioethanol and biodiesel producers, all companies dispensing biomethane to transport, along with prospective SAF and development fuel producers)
- Formed to champion the contribution that renewable and low carbon fuels can make towards the decarbonisation of UK transport
- www.rtfa.org.uk
- Contact: Gaynor Hartnell, CEO gaynor@rtfa.org.uk